

**SAMPLE VOICEMAIL LEFT WHEN CALLING AN IBO LEAD OR MEMBER**

**PROSPECT ~**

This is the voicemail that I find works best for me ~ everyone has their own style and you may want to change the wording.

**Hi \_\_\_\_\_. This is (Your Name). I am calling in reference to you requesting information about (a work opportunity -or- healthcare plan) from one of my websites; so this is just a courtesy call to see if I can answer any questions you might have about that.**

**You may return the call to (Your Phone #). I look forward to speaking with you and answering all your questions.**

**Have a Blessed (Day or Morning or Afternoon or Night)**

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After leaving the voicemail I immediately send out my follow up email that gives them the career overview and a recorded sizzle call etc. I also document on my lead information what day and time I left the email and what day I sent out the follow up email. You can send the follow-up from your business account email or make an auto-responder email to be sent out directly from Focal Point.